



KPAMA Journal

Keystone Chapter of AAHAM

September 2014

UPCOMING MEETINGS

9/25/2014 *Regional Meeting - Valley Forge Radisson - King of Prussia*

10/15-17/2014 *National ANI - San Diego, CA*

12/11/2014 *Holiday Meeting - Holiday Inn - Harrisburg/Hershey*

2014 BOARD OF DIRECTORS

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Message from the President

Hello -

The Keystone AAHAM Chapter year continues to amaze me. We have a dedicated group of Directors, Officers Committee Chairs and members who are doing an excellent job this year. Great programs at our March, May and July meetings have brought us top notch speakers and solid educational programming. Many opportunities are still available this year for education and networking; The September 25th joint meeting with Philadelphia in Valley Forge, the Three Rivers Chapter meets September 3 - 5 at beautiful Nemaquin, our Frank Gill Memorial Golf Outing is October 1st, the National AAHAM ANI in San Diego this October and finally our December holiday meeting at the Grantville Holiday Inn.

AAHAM is privileged to have expanded certification opportunities that are provided by National AAHAM. The trend in the Northeastern United States

is that membership numbers are solid. Keystone Chapter membership and National AAHAM are doing very well in light of increased retirements and provider mergers.

National AAHAM is the preeminent healthcare revenue cycle organization... It provides our industry with the education, networking, certification and legislative guidance to support what we all do every day. Check out National AAHAM and become a member.

Hope to see you soon at one of the upcoming events!

Sincerely,

Roger Poremsky, CRCE-I
Keystone Chapter President

Get Published

We are always looking for articles from our members. Do you have an article on a current financial healthcare topic? Please send to tmoritz@nragroup.com. Articles should be less than 800 words and submitted in a Word document.

PASS IT ON!

Do you know someone who would like to receive the KPAMA Journal? Email info@KeystoneAAHAM.org with the individual's name, company and contact information or visit our website at www.keystoneaaham.org.

KPAMA Journal Editorial Policy & Objective

The KPAMA Journal Magazine is published by the Keystone Chapter of AAHAM to update the membership regarding chapter and national activities as well as to provide information useful to healthcare administrative professionals

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www.keystoneaaham.org

Welcome to the Keystone AAHAM Certification Corner

FALL 2014

NEW THIS YEAR

CRCP Certification Training Webinar Series. Along with the new mid-level certification CRCP (Certified Revenue Cycle Professional), National AAHAM is offering CRCP professional certification webinars. This fall, AAHAM and top CRCP coaches will hold the popular four-part webinar study programs to help members prepare for the Certified Revenue Cycle Professional (CRCP-I, -P) exams.

The exam is designed for mid-level managers, and tests the participant's knowledge of the revenue cycle.

Webinar Target Audience: Members who are planning to take the CRCP-I or CRCP-P exam, members planning for future job opportunities, or persons who want a refresher course & to earn CEUs.

STUDIES SHOW

those who participate in this popular webinar series have had a higher pass rate than those who do not participate. The four parts of the exam are covered in the webinar series. You can participate in 1, 2, 3, or all 4 webinars.

Keystone AAHAM is planning to purchase and host this series, locally. We are offering the webinars for FREE to members who attend "in person" at the host site.

Patient Access
Sept 11, 2014
1:00 pm - 3:00 pm EDT
Good Shepherd, Allentown

Billing
Sep. 25, 2014
1:00 pm - 3:00 pm EDT
Good Shepherd, Allentown

Credit and Collection
Oct. 9, 2014
1:00 pm - 3:00 pm EDT
Good Shepherd, Allentown

Revenue Cycle Management
Oct. 23, 2014
1:00 pm - 3:00 pm EDT
Good Shepherd, Allentown

ALSO NEW

CCT Renewal using CEUs
Beginning June 1, 2014, you have the option to retain your Certified Compliance Technician (CCT) certification by meeting a CEU and membership requirement.

Originally, the CCT certification required a retake of the exam every three years. The Executive Committee and the Certification Committee have determined this is no longer necessary if continued education and membership requirements are met.

In order to qualify for recertification, you must:
1) Be a national member in Good standing; 2) Submit 20 hours of CEUs during a three-year period

(10 of those credits must be AAHAM sponsored events).

If you are dual certified; CCT and CRCE/CRCP/CRCS; The CEUs you submit for those certifications may also be used toward your CCT CEUs. If you are not currently a national member, you will need to become a national AAHAM member by December 31, 2014, in order to maintain your CCT certification through CEUs and national membership. If your certification expires in August or November 2014, then you will need to become a national AAHAM member by your certification expiration date, and submit the required number of CEUs by your certification expiration date.

The recertification contact for all certifications is Amanda Leibert, Certification Manager, amanda@aaaham.org.

Continued to page 4



CERTIFIED

Continued from page 3

2014 Certification Calendar

September 2, 2014
Registration deadline for November certification exams

November 10-21, 2014
Certification exam period

December 1, 2014
Registration deadline for February 2015 certification exams

ON THE HORIZON

Certified Revenue Integrity Professional (CRIP) certification continues to be worked on. Test questions are now being developed. Plans are for the study manual and exam to be complete and to offer the first exams in February of 2015. This certification covers services offered to patients and the proper way to charge for services. The exam requires that you know the revenue cycle well. I will provide more details as they are available.

Please contact me if you have any questions or need assistance on your road to certification.

Regards,

Carolyn Brown, CRCE-I
Keystone AAHAM
Certification Chairperson
717-270-2460 (Direct Line)
Email: cbrown@philhaven.org

CONGRATULATIONS TO KEYSTONE AAHAM MEMBERS WHO EARNED THEIR CERTIFICATIONS IN 2014!

(AUGUST RESULTS WERE NOT AVAILABLE IN TIME FOR THIS EDITION)

MAY 2014

SUE FASNACHT, CRCP-I
DEBORAH MOYER, CRCP-I
ALISHA ROHRER, CRCP-I
TRACY DUNLAP, CRCS-I
KIM EVANS, CRCS-I
CHRISTINA FAILLACE, CRCS-I
HEATHER FERGUSON, CRCS-I
JENNIFER HIGH, CRCS-I
THERESA JARBECK, CRCS-I
MELINA LAUSCH, CRCS-I
TROY MAIER, CRCS-I
ERICA MARSH, CRCS-I
LORI MASHULA, CRCS-P
ROBIN MORIN, CRCS-P
BETH SHOFF, CRCS-I
SANDRA SMITH, CRCS-I
SHELLY WILSON, CRCS-

FEBRUARY 2014

SUE KLOKIS, CRCP-I
KELLY TRESSLER, CRCP-I
TAMMY BIXLER, CRCS-I
AMANDA CASSELL, CRCS-I
ASHLEY DELACRUZ, CRCS-I
RENEE FUHRMAN, CRCS-I
JENNIFER GOLD, CRCS-I
DEIRDRE KOHR, CRCS-I
CHRISTY LONG, CRCS-I
APSARA MADAPOOSI, CRCS-I
LUCILLE MESSINGER, CRCS-I
JUDY MYERS, CRCS-I
KATHLEEN PHAN, CRCS-I
VICKIE SCHWEITZER, CRCS-I
TAMMY UPTON, CRCS-P
ANNA VELEZ, CRCS-I



AAHAM Mission Statement

AAHAM's mission is to be the premier professional organization in health care administrative management. Through a national organization and local chapters, AAHAM provides quality member services and leadership in the areas of education, communication, representation, professional standards and certification.



NEW MEMBERS

Stephanie Crouse
Fulton County Medical Center

Tiffany Diehl
Waynesboro Hospital
moved from Local to National

Allison Fraker
Fulton County
moved from local to national

Rebecca Shives—Fulton County

Contact Keystone AAHAM
www.keystoneaaham.org

General Information
info@keystoneaaham.org

Certification
certification@keystoneaaham.org

Membership
membership@keystoneaaham.org

Corporate Sponsors
partners@keystoneaaham.org

Meeting Registration
meetings@keystoneaaham.org

Scholarships
scholarships@keystoneaaham.org

****Renew Your Membership****

if you have not renewed your membership with the Keystone Chapter or with National AAHAM, please take a few minutes to renew.

By updating your membership, you will continue to keep your pulse of what is happening now in this ever changing environment.

DON'T BE LEFT OUT!

Go to www.keystoneaaham.org to renew!

Thanks for your continued support!

**Deb Sterling, CRCE-I
Chapter Membership Chairperson**

MEMBERSHIP DRIVE

Tell a
Friend!

Keystone Chapter Announces The 2014 AAHAM Membership Campaign

**Sail with Us to the Island of Revenue Cycle Success
September 1 through December 31, 2014**

In conjunction with this year's membership drive, the Keystone Chapter will offer the following incentives and rewards to all of our members who help to increase our National and /or local membership:

- *Drawing for a free Local Membership at our December 2014 meeting.**
- *\$25.00 gift cards**
- *Grand Prize drawing of \$100.00 at our December 2014 meeting.**

If you are a member of Keystone and you sponsor a new National or Local member (between Sept 2014 through Dec 2014) you will receive:

- *One \$25.00 Gift Card for each new member whom you sponsor.**
- *One entry into the grand prize drawing (\$100.00) for each new member whom you sponsor.**

****Note: Please remember to have the new member list you as a sponsor on their membership application****

ALL NEW LOCAL MEMBERS for 2014 will be included in a drawing where the winner will receive a one year paid membership for 2015, compliments of the Keystone Chapter.



Got medical debt? Your FICO credit score may go up



By Blake Ellis @blakeellis3 August 7, 2014: 6:33 PM ET
NEW YORK (CNMoney)

If you have loads of medical debt in collections, you could see your credit score go up soon.

FICO, the nation's top credit score provider, is introducing a new scoring model this fall where medical debt in collections will have less of an impact on a consumer's credit score than it currently does.

The median FICO score for people who have only unpaid medical debt on their report will jump by about 25 points, the company said Thursday.

"This underscores that medical obligations are very different than any other kind of obligations because consumers don't choose to incur hospital debt -- it's a very different type of risk posed by a consumer when they default on that type of debt," said John Ulzheimer, expert at CreditSesame.com.

The change means that many consumers drowning in medical bills they can't pay will look less risky to lenders -- and will likely be able to qualify for better rates and deals.

But if you have other kinds of unpaid debt in addition to medical debt, you will likely see a smaller increase in your score -- if any at all.

"It's going to be either neutral or helpful to everyone," said Ulzheimer.

Another change to the way it calculates scores: FICO will begin ignoring debt in collections that has been completely paid off or settled. Currently, debts that go into collections, even if they are paid off, are factored into all credit scores for up to seven years.

This is a move VantageScore, the scoring model created by credit bureaus Experian (EX-PGF), Equifax (EFX) and TransUnion -- announced last year.



19th ANNUAL KEYSTONE CHAPTER
SILENT AUCTION

It's not too early to start thinking about the upcoming Holiday Meeting!!

We are planning another spectacular Silent Auction in conjunction with our December 11 holiday meeting taking place at the Harrisburg/Hershey Holiday Inn. Thank you all for your past participation in the Auction—either through bidding or through donation. Please consider contributing a donation this year. It is the proceeds from this event that help keep our meeting fees remarkably low! Please mark this event on your calendar.

PLEASE BE PART OF THIS MAJOR FUNDRAISER FOR YOUR CHAPTER

Past items have included:

Beer/Alcohol Baskets - Jewelry, Sunglasses - Floral Arrangements - Artwork - Quilts - Handbags - Crafts - Sporting Event Tickets - Spa Treatments - Sports Memorabilia - Homemade Goodies - iPods, Kindles - Gift Cards - Coffee Makers - Candles - Holiday Decorations - Electronics

CALL, SEND, EMAIL OR FAX KRISTY WITH YOUR DONATION TODAY!!!

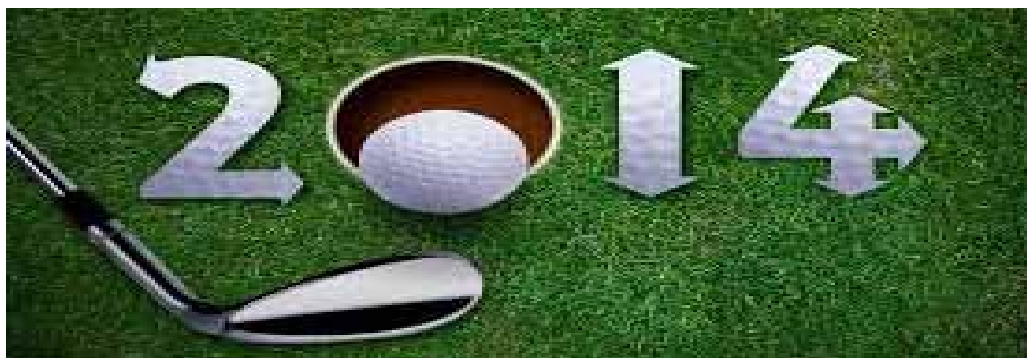
Kristy Pipher Richmond
Commercial Acceptance Company, P.O. Box 3268, Shiremanstown, PA 17011
kprichmond@commercialacceptance.net

(717) 901-4557, x. 214 (Phone) (717) 901-5565 (Fax)

Name _____
Company _____
Item Name/Description _____
Estimated Value _____

_____ I will bring the Auction item on the day of the December 11 meeting.

_____ I will make arrangements to deliver my donation to Kristy prior to the December 11 meeting.



THE 8TH ANNUAL FRANK GILL MEMORIAL GOLF OUTING

WHEN: OCTOBER 1, 2014
 9:30AM "SHOTGUN START"

WHERE: ARMITAGE,
 800 ORR'S BRIDGE RD.
 MECHANICSBURG, PA 17050

FORMAT: TEAM SCRAMBLE

PRICE: \$85 PER PERSON*

Price includes green fees, cart, picnic lunch, and refreshments

Team and individual skill shot prizes will be awarded

Registration:

Name Employer

Name Employer

Name Employer

Name Employer

_____ X \$85.00 = _____
 # of Players Total Due

Please mail registration and check,
 payable to "Keystone Patient
 Accounts Management Association"
 to:

Lisa Laudeman
 1222 Running Deer Drive
 Auburn, PA 17922

Keystone Corporate Partners

Your participation in the Corporate Partner Program enables the Keystone Chapter to continue providing a forum for the education of our members as well as opportunities to meet and network with our friends and associates throughout the Chapter:

Thank You!

PLATINUM PLUS

HRSI

Deco

Bureau of Account Management

Key Med Partners

PLATINUM

National Recovery Agency

Penn Credit

Arcadia Recovery Bureau

Credit Management Company

Financial Recoveries

ProCo

Salucro Healthcare Solutions, LLC

RevSpring Accelerate Revenue

Thank You!

GOLD

**Central Credit Audit
Commercial Acceptance Company
The ROI Companies**

SILVER

**Credit Bureau of Lancaster
EMCsoft
PATHS
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Quality Asset Recovery
Varo Healthcare
SunStone Consulting**